

WEEKLY TRADE REVIEW

PUBLISHED EACH WEEK IN THE INTERESTS OF WASHINGTON INDUSTRIAL BUILDING AND BUSINESS FIRMS

Great Crops Buttress the Foundations of Our Trade and Prosperity

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once regarded as merely delicacies and luxuries. DRINK "Although receipts of grains at primary points have not been heavy, largely owing to lack of cars, yet prices have been on the toboggan-slide because of the presence of a 225 Pennsylvania Avc. N. W. great surplus in this country, which, sooner or later, must

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find not only a domestic but

a foreign market.

So writes Archer Wall

Douglas in the current num-

ber of "The Nation's Busi-

ness," and he adds that with

a few more timely rains there

will be 3,000,000,000 bush-

els of corn of which the

Southern States will furnish

about one-third. Trade of

Washington and all over the

country is to profit by this

splendid showing of the

TEXAS CORN CROP.

about the greatest corn crop

in its history, while Kansas

has the unusual accompani-

ment of large corn and wheat

There will be a plentiful

supply of other food products;

grains, tubers, forage, fruits,

and vegetables for man and

"Those prophets of famine

and bread lines," says Mr.

Archer, "can have the satis-

faction that no one now re-

members who they were nor

what they said. The wheat

surplus in Kansas alone, tak-

ing into account that carried

over from last season, is over

100,000,000 bushels, and re-

quires 100,000 cars to move

it, or about 4 per cent of the

total of all freight cars in

the country. Shipments from

southern points of fruits and

vegetables average about 15,-

000 cars weekly and are grad-

ually bringing down the prices

of, these table necessities

beast.

yields in the same season.

Texas, it is declared, has

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The map shows at a glance the general condition of the country. It has been prepared as a weather map of business. The light areas indicate promising crops, industrial activity, the creation of new needs in home, shop and farm—in a word, "high pressure" buying markets. In the black areas these conditions are lacking for the time being. The shaded areas are "half way."

Other than this, the promise

seems to be somewhat lower

prices than those which have

prevailed, but not so low as

seriously to interfere with the

prospect of much business in

all agricultural sections dur-

ing the coming fall. Once

more, as many times in the

FARMER AND BUSINESS MAN.

PUBLIC HEALTH SERVICE.

Announcement has just been made

tional Health Conference in Cannes, is

CIVIL SERVICE.

the additions and separations from

the Government service, and the re-

for July now at hand, which is being

closely scanned, shows that from the

tion there was a net reduction of

FEDERAL WATER POWER.

Of special interest to the merchants

Washington are figures showing

EUROPE'S PROBLEM

"The Russian bear, who walks as a man, is just now the serious problem of Europe. What he does and what he threatens may have a potent effect for the time being on the prices of grain.

EGYPTIAN COTTON CROP. According to the American Cham-ber of Commerce in London, the en-ties of the Chamber of Commerce in couraging report received from the securing a broader and more compre-Agricultural Bureau in America as to hensive knowledge of agriculture. the improvement in the cotton crop, leading farmers in the vicinity of coupled with the favorable news as Cincinnati are making plans for affilito the state of the Egyptian crop will ation with the Cincinnati Chamber of be greatly welcomed in Lancashire. Commerce which promises to be pro-Grave uneasiness as to future sup- ductive of results to both the farmer plies has been felt for some time in and business man. The initial meet-Great Britain, where the cotton in- ing to bring about these results was dustry constitutes the largest export held recently. Visiting farmers of trade. This feeling has now appar- about fifty representative grange orenly spread to America where the in- ganizations in nearby counties were creasing consumption is beginning to present and made known their apcause alarm. A report just issued proval of the preliminary plans for states that the world's consumption the proposed affiliation. of cotton is 21,000,000 bales a year. which is expected to increase rapidly. The average crop of American cities for the last five years has been about by the Public Health Service that the 11.500,000 bales, which leaves 9,000,000 first of a series of region health conbales to be supplied from other ferences authorized by the Interna-

at present considering the advisa- 6 to 13. The study of venereal disbility of sending a trade mission to ease will be the general topic of the vestigating the export trade in ton manufacturers. It is thought that his would be the means of securing valuable information for use in the cotton industry and might even help to stabilize the industry which is affected by so many factors outside its port of the Civil Service Commission immediate control.

TRADE RELATIONS.

British motion picture interests, according to the Federal Trade Information Service, have planned and are putting into operation a worldwide picture organization by which ington is forecast in the recent anthey hope to take from the. United nouncement of the Federal Water States the cinema leadership of the Power Commission, bringing out that world. These interests, it is stated, it is considering the advisability of also plan to enter all branches of the spending a great sum for the proposed industry, from manufacture of raw development of the Great Falls water film to producing and distributing. power project.

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past, the crops proved the surest and most enduring foundation of commercial prosperity.

"We have only to consider the uncertainties which would have confronted us in the event of an actually poor harvest to realize the altered meaning of the present situation. The growing cotton crop has come back very decidedly, despite the presence of untold numbers of boll weevils in some sections, and the lateness of the season. This come-back is due, as in the case of all other agricultural products this season, to favorable weather of late, and to incessant, industrious cultivation. These things make for large production per acre, which, rather than large acreage, is the basis of all great crop yields.

SPLENDID COTTON CROP.

"The promise now is for a production of 12,500,000 bales, barring those 57 varities of things which may happen in the next three months.

"There is now on foot a widespread and comprehensive movement to treat the cotton crop from planting to picking and marketing in a strictly scientific business manner. This, as in all like movements in other agricul-. tural products, simmers down in the last analysis to the elimination or modification of the final operation of marketing as a thing subject mainly to all manner of competition, from local to international.

"As regards probable prices in either the near or far future, cotton has nothing on Providence in that its ways are past finding out. Cotton Cotton merchants in Lancashire are to be held in this city from December raising by irrigation in California and Arizona is growing in volume and importance. From 1912 to 1919 the acreage in Arizona increased from 400 to 37,000 acres and the yield from 240 to 40,000 bales. This year the acreage has still further

1st to the 31st of the month in quesexpanded to 210,000 acres. 'Indecision and hesitancy still characterize textiles and some leather products. Reduced working days and sometimes entire closing down of the mills marks textiles in some localities. It seems to be more a waiting and readjustment period in a moderate way than the prelude to any marked change.

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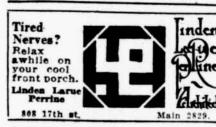
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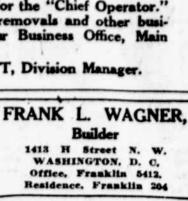
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